

Securities and Exchange Commission Trading and Markets

APR 0 4 2019

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# ANNUAL AUDITED KEPORT **FORM X-17A-5**



OMB APPROVAL

OMB Number: 3235-0123 August 31, 2020

**Expires:** Estimated average burden hours per response.....12.00

SEC FILE NUMBER

8-66451

#### FACING PAGE

PART III

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	01/01/18	AND ENDING	12/31/18
	MM/DD/YY		MM/DD/YY
A. REGI	STRANT IDENTIFI	CATION	
NAME OF BROKER-DEALER: PRINCIPLED ADVISORS, INC.  ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)		OFFICIAL USE ONLY  FIRM I.D. NO.	
	(No. and Street)		
STATIEN ISSUANDD	NY		10314
(City)	(State)	(	(Zip Code)
NAME AND TELEPHONE NUMBER OF PER	SON TO CONTACT IN I	REGARD TO THIS RE	PORT
ANTHONY GIRELLINI			877-860-0900
			(Area Code – Telephone Number
B. ACCO	UNTANT IDENTIFI	CATION	
INDEPENDENT PUBLIC ACCOUNTANT who	ass aninian is contained i	n this Papart*	
COLELLA CPA CO., P.C.	ose opinion is contained i	ii tilis Report	
(N	ame – if individual, state last, j	first, middle name)	
1120 6TH AVE, 4TH FL	<b>NEW YORK</b>	NY	10036
(Address)	(City)	(State)	(Zip Code)
CHECK ONE:			
Certified Public Accountant			
Public Accountant			
	C: .		
Accountant not resident in United	States or any of its posse	essions.	
F	OR OFFICIAL USE O	NLY	

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)



# OATH OR AFFIRMATION

PRINCIPLED ADVISORS, INC.			, as
of DECEMBER 31	, 20 <sup>18</sup> , at	re true and correct. I furth	er swear (or affirm) that
neither the company nor any partner, proprie			
classified solely as that of a customer, except			•
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		$\Lambda$	
	•		
Stella Scarimbolo		tul 1	
Commissioner of Deeds, City of New York		Signature	
Na @156610/309.	Chair	rman & CEO	
Cert Filed in Richment County Commission Expires 12 - 11 - 2022	Chair	Title	
to the second se	90 Sec. 10 Sec	11116	
stell Simhis			
Notary Public			
m'	1		
This report ** contains (check all applicable) (a) Facing Page.	boxes):		
(a) Facing Fage.  (b) Statement of Financial Condition.			
(c) Statement of Income (Loss) or, if the	ere is other comprehensive	income in the period(s) pr	esented, a Statement
of Comprehensive Income (as defined		on S-X).	
(d) Statement of Changes in Financial Co			
(e) Statement of Changes in Stockholder			
(f) Statement of Changes in Liabilities S	Subordinated to Claims of	Creditors.	
(g) Computation of Net Capital. (h) Computation for Determination of Re	agamya Paguinamanta Pura	uent to Pule 15e2 2	
(i) Information Relating to the Possessic			
(i) A Reconciliation, including appropria	_		or Dula 1502 1 and the
Computation for Determination of the		<del>-</del>	
(k) A Reconciliation between the audited	•		
consolidation.	i and unaudited Statement	s of Tillancial Collution w	im respect to memous of
(1) An Oath or Affirmation.			
(m) A copy of the SIPC Supplemental Re	eport.		
		ound to have existed since th	

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#### Report of Independent Registered Public Accounting Firm

To the Shareholder and Board of Directors of Principled Advisors, Inc.

#### Opinion on the Financial Statements

We have audited the accompanying balance sheet of Principled Advisors, Inc. (the "Company") as of December 31, 2018, and the related statements of operations, changes in shareholder's equity, and cash flows for the year then ended that are filed pursuant to Rule 17a-5 under the Securities Exchange Act of 1934, and the related notes to the financial statements and supplemental information (collectively referred to as the "financial statements"). In our opinion, the financial statements present fairly, in all material respects, the financial position of the Company as of December 31, 2018, and the results of its operations and its cash flows for the year then ended, in conformity with accounting principles generally accepted in the United States of America.

#### **Basis for Opinion**

These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on the Company's financial statements based on our audit. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) ("PCAOB") and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audit in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement, whether due to error or fraud. The company is not required to have, nor were we engaged to perform, an audit of its internal control over financial reporting. As part of our audit we are required to obtain an understanding of internal control over financial reporting but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion.

Our audit included performing procedures to assess the risks of material misstatement of the financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements. Our audit also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that our audit provides a reasonable basis for our opinion.

The supplementary information contained in page 9 - Computation of Net Capital under Rule 15c3-1, (the Supplemental Information) has been subjected to audit procedures performed in conjunction with the audit of Principled Advisors, Inc's financial statements. The supplemental information is the responsibility of the Company's management. Our audit procedures included determining whether the supplemental information reconciles to the financial statements or the underlying accounting and other records, as applicable, and performing procedures to test the completeness and accuracy of the information presented in the supplemental information. In forming our opinion on the supplemental information, we evaluated whether the supplemental information, including its form and content, is presented in conformity with Rule 17a-5 of the Securities Exchange Act of 1934. In our opinion, the supplemental information is fairly stated, in all material respects, in relation to the financial statements as a whole.

We have served as the Company's auditor since 2016.

New York, NY

February 27, 2019

# STATEMENT OF FINANCIAL CONDITION

# **December 31, 2018**

Assets		
Cash and cash equivalents	\$	115,865
Commissions receivable		189,984
Property and equipment, net of accumulated depreciation of \$26,074		
Prepaid expenses		500
Total Assets	\$	306,349
Liabilities and Shareholder's Equity		
Liabilities		
Accounts payable and accrued liabilities	\$	14,441
Total Liabilities		14,441
Shareholder's Equity		
Common stock, no par value; 50,000,000 shares authorized,		
2,000,000 shares issued and outstanding		89,020
Retained earnings		202,888
Total Shareholder's Equity		291,908
Total Liabilities and Shareholder's Equity	\$	306,349

The accompanying notes are an integral part of the financial statements.

# Notes to Financial Statements December 31, 2018

#### 1. Nature of Business

Principled Advisors, Inc. (the "Company") is an independent broker-dealer registered with the Securities and Exchange Commission (SEC). The Company is also a member of the Financial Industry Regulatory Authority (FINRA) and the Securities Investor Protection Corporation (SIPC). The Company was incorporated in the State of New Jersey on February 9, 2004.

Revenue is derived principally from 401k advisory fees both at the plan and participant level.

# 2. Summary of Significant Accounting and Reporting Policies

# **Basis of Accounting**

The accompanying financial statements have been prepared using the accrual basis of accounting.

## **Revenue Recognition**

The Company earns revenue by advising employers on the proper setup of their 401k plans and recommends suitable mutual funds for participants to choose from. The Company receives 12b-1 compensation ranging from .25% to 1%, depending on the size of the plan and applicable share class, directly from the mutual fund company.

Revenues are not concentrated in any particular region of the country or with any individual or group and are recorded as earned.

#### **Commissions Receivable**

Commissions receivable consist of amounts due related to advisory fees, finder's fees and trail commissions which have been earned as of December 31, 2018. An allowance for doubtful accounts is not necessary since all receivables are deemed collectible.

#### **Management Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported

# Notes to Financial Statements December 31, 2018

amount of revenues and expenses during the reporting period. Actual results could differ from those estimates.

## Cash and Cash Equivalents

The Company considers all highly liquid investments with initial maturities of three months or less to be cash equivalents. The Company's cash and cash equivalents are on deposit in various financial institutions. At times, bank deposits may be in excess of federally insured limits.

### **Property and Equipment**

Property and equipment are stated at cost less accumulated depreciation. Depreciation is provided using straight-line methods over the estimated useful life of the underlying asset

#### **Income Taxes**

The Company has elected to be taxed under the provisions of Subchapter S of the Internal Revenue Code. Under those provisions, the Company does not incur federal income taxes on its taxable income. Instead, the Company's income or loss and credits are passed through and reported on the shareholder's income tax return. The income taxes reflected in these financial statements only represent state and local taxes.

The Company establishes deferred tax assets and liabilities for the temporary differences between net income for financial reporting and income tax reporting. Deferred taxes represent the future tax return consequences of those differences, which will either be taxable or deductible when the assets or liabilities are recovered or settled. For tax purposes, the Company uses the cash basis method.

#### **Subsequent Events**

Management has evaluated subsequent events through February 27, 2019, the date which the financial statements were available to be issued and has determined there are no subsequent events to be reported.

# Notes to Financial Statements December 31, 2018

# 3. Property and Equipment

Property and equipment consists of the following:

	\$ -
Less: accumulated depreciation	(26,074)
	26,074
Computer equipment	19,881_
Office furniture	\$ 6,192

Depreciation expense for the year ended December 31, 2018 amounted to \$4,711.

## 4. Net Capital Requirements

As a broker-dealer, the Company is subject to the Uniform Net Capital Rule (Rule 15c3-1) adopted and administered by the Securities and Exchange Commission. The rule requires maintenance of minimum net capital and prohibits a broker-dealer from engaging in securities transactions at a time when its net capital falls below minimum requirements, as those terms are defined by the rule. At December 31, 2018, the Company's net capital amounted to \$105,795, which exceeded the minimum required by \$100,795.